



# Sub: MEMORANDUM OF UNDERSTANDING BETWEEN IFocus Mission AND Aurora's PG College (MBA), Uppal, Hyderabad

This Memorandum of Understanding ("MOU") is entered into on this September 1<sup>st</sup> 2023 by and between:

**IFocus Mission** (hereinafter referred to as "IFocus"),having its registered office at IFocus colony, Raghavendra Colony, Uppal, Hyderabad, Telangana and **Aurora's PG College (MBA)** (hereinafterreferredtoas"AuroraCollege"),aneducationalinstitutionhavingitscampusat Mallikharjuna Nagar, Uppal, Hyderabad, Telangana 500092.

## 1) Purpose:

The purpose of this MOU is to establish a framework for collaboration between IFocus Mission and Aurora's PG College (MBA), Uppal to enhance the skills, knowledge, and employability of students at Aurora College through various initiatives including basic leadership workshops and training programs which transform their perception towards their careers.

## 2) Scope of Collaboration:

The collaboration between IFocus Mission and Aurora's PG College (MBA) will include, but is not limited to:

- a. **Workshops and Training Programs:** IFocus will organize workshops and training sessions for the students of Aurora College on various industry-relevant skills, such as soft skills, technical skills, and other professional development areas. The basic leadership workshop will have a duration of 30 hours.
- b. **Mentorship Programs:** IFocus will provide mentorship to students through experienced professionals to guide them in their career paths.

## 3) Financials:

- a. The cost for each student attending the basic leadership workshop will be ₹116 (Rupees One Hundred Sixteen) per student.
- b. Payment terms and schedules will be mutually agreed upon by both parties before the commencement of the workshop.

## 4. Responsibilities of IFocus Mission:

- a. Design and deliver workshops, training programs, and other activities as agreed upon.
- b. Provide qualified trainers and mentors for the agreed programs.





c. Provide regular feedback to Aurora College on student performance and areas for improvement.

# 5. Responsibilities of Aurora's PG College (MBA):

- a. Provide necessary infrastructure and facilities for the workshops, training programs, and other activities organized by IFocus.
- b. Ensure active participation of students in the programs and activities.
- c. Collaborate with IFocus to identify the specific needs of students and tailor programs accordingly.

## 6. Duration:

This MOU is effective from the date of signing and will remain in force for a period of 2023 AUG 21st to 2025 AUG 1st, unless terminated earlier by either party with 30 days written notice.

# 7. Confidentiality:

Both parties agree to maintain the confidentiality of any proprietary information shared during the course of this collaboration.

#### 8. Termination:

This MOU may be terminated by either party with a 30 days written notice. Upon termination, both parties will mutually agree on the completion or discontinuation of any ongoing activities.

## 9. Dispute Resolution:

Any disputes arising out of this MOU shall be resolved amicably through mutual discussions.

#### 10. Amendments:

Any amendments to this MOU shall be made in writing and signed by both parties.

## 11. Miscellaneous:

This MOU does not create any legal obligations or financial commitments beyond those explicitly stated herein. It is intended to serve as a guide for the collaboration between IFocus Mission and Aurora's PG College (MBA).

**IN WITNESS WHEREOF**, the parties have executed this MOU on the date first written above.





For IFocus Mission

Name: N. RAKESH

Title: SECRETARY

LOS MISSO 

For Aurora's Pa College (MBA), Uppal

Principal
Aurora's PG College (MBA)
Uppal, Hyderabad-500092



#1-118/10, Peerzadiguda, Uppal, Hyderabad-500 092 T.S.



Date:-01-04-2024

## **CIRCULAR**

It is hereby informed that Department of MBA of our college is conducting a seminar session on Verbal and Non Verbal Communication for all 1<sup>st</sup> and 2<sup>nd</sup> year MBA and MCA students on 04-04-2024, all the students are informed to attend without fail and utilize this opportunity to the fullest.

# About training

- > Improve Interpersonal Dynamics
- > Develop Skills for Accurate Interpretation of Non-Verbal Cues
- Develop Skills for Effective Communication

## Program Schedule:-

S no	Department	Venue	Program timings
1	MBA	Seminar hall-1	11:30AM-01:00PM
2	MCA	Seminar hall-1	11:30AM-01:00PM

Principal

Principal
Aurora's PG College (MBA
Uppal, Hyderabad-500092

Copy to:

HOD, MCA HOD, MBA Administrative Officer DIRECTOR
Aurora's PG College (MBA)
Uppal, Hyderabad-500092



#1-118/10, Peerzadiguda, Uppal, Hyderabad-500 092 T.S.

Name of the Activity	Session on Verbal and Non Verbal Commun	nication	
Type of Activity	Capacity building and skills enhancement activity		
Date and Time of Activity	04-04-2024	11:30AM-01:00PM	
Details of Participants	Students from MBA and MCA, 1st and 2nd year		
Organizing Dept /Support System	Organised by Training and Placement Aurora's PG College and iFocus		
Details of Resource Persons	R. Madhan / iFocus		
Description	In order to prepare the post graduate students for challenges according to market changing environment and enhancement of thriving competition. Aurora's PG college (MBA) held a orientation session on soft skills R. Madhan / iFocus Soft Skills are essential interpersonal and communication abilities that complement technical skills in the workplace. The ability to convey ideas clearly and effectively, both verbally and in writing, is crucial in any professional setting. This includes listening actively and being able to articulate thoughts concisely. Collaborating effectively with others towards a common goal demonstrates adaptability, empathy, and cooperation. It involves being open to others' perspectives, contributing your own expertise, and resolving conflicts constructively.  Problem solving skills involves identifying challenges, analyzing situations, and developing effective solutions. It requires critical thinking, creativity, and the ability to evaluate options to reach the best outcome.  In a rapidly changing work environment, being adaptable means being flexible and open to learning new skills and approaches. It also involves resilience in the face of setbacks and the ability to thrive in diverse situations. Leadership skills encompass the ability to inspire, motivate, and guide others towards achieving common goals. Effective leaders also demonstrate integrity, decision-making process, and the capacity to delegate tasks effectively. Being able to prioritize tasks, manage deadlines, and allocate resources efficiently is crucial for productivity and success in any role. Time management skills involve planning, organization, and the ability to stay focused amidst distractions. Conflict is inevitable in any workplace, but the ability to resolve disputes diplomatically and constructively is invaluable. This involves active listening, empathy, negotiation, and the ability to find mutually acceptable solutions.  She gave insights to pupils to practise these soft skills in day to day activities and implement		
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DIRECTOR
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OF PG College (MB)
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