

ANNUAL PROGRESS REPORT

MOU WITH KAPIL GURU

Academic year 2023-24

Name of the Organization	Kapil Guru
Nature of MoU	Skill Development, Industrial Training and Visits, Guest Lectures,
	Placements of Trained Students
Date of Signing MoU	05.11.2021
Validity of MoU	Until termination

LIST OF ACTIVITIES

S.No	Name of the Activity	Date
1	Seminar on Time Management and Prioritization	28.07.2023
2	Internships to students	NA

Director

DIRECTOR

Aurora's PG College (MBA)



Name of the Activity	Seminar Session on Time Management and Prioritization.	
Type of Activity	Soft skills.	
Date and Time of Activity	28/07/2023	10:30AM
Details of Participants	Students from 2 nd year MBA and MCA.	
Organizing Dept /Support System	Organised by Training and PlacementCell in collaboration withKapil Guru.	
Details of Resource Persons	Raju Challa (HR) is a highly respected expert in productivity and personal effectiveness, with a strong passion for helping individuals and teams achieve their goals with greater efficiency. With years of experience in organizational development, productivity coaching, and business management, Raju has empowered countless professionals across industries to streamline their time management and sharpen their focus on what truly matters. His innovative strategies and personalized coaching have led to significant improvements in individual performance, team collaboration, and organizational success. Through his tailored approach, Raju helps leaders and employees break through barriers, overcome distractions, and align their efforts with long-term objectives. His work emphasizes creating sustainable habits, improving decision-making, and enhancing overall productivity by addressing both individual and collective challenges. Raju's ability to foster a growth-oriented mindset has transformed the way many professionals approach their careers, enabling them to achieve peak	
Description	performance while maintaining work-life balance. In order to prepare the post graduate students for challenges according to market changing environment. Aurora's PG college (MBA) held an orientation session on Time Management and Prioritization. By Raju Challa ,Kapil Guru. In the current fast-paced market environment, effective time management and prioritization are crucial for maintaining competitiveness and achieving success. With rapidly changing market conditions, businesses need to optimize productivity. Efficient time management ensures that high-priority tasks are completed first, maximizing output and minimizing wasted effort. The ability to swiftly respond to new trends and opportunities requires clear prioritization. Organizations that manage time well can quickly pivot and adapt, staying ahead of competitors. The pressure to meet tight deadlines and deliver results can lead to burnout. Proper time management helps distribute workloads evenly, reducing stress and enhancing employee well-being, which is critical for maintaining high performance levels. In a market where timely execution is key, prioritizing tasks aligned with strategic goals ensures that organizations meet deadlines, fulfill commitments, and achieve long futwobjectives. Overall, time management and prioritization are essential for thriving in the dynamic, high-pressure landscape of modern business.	
		Aurora's PG College (MBA)









AURORA'S PG COLLEGE (MBA)



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2. Internships to Students

As part of the Memorandum of Understanding (MoU) between Aurora's PG College (MBA), Uppal, and Kapil Guru, the organization has extended internship opportunities to the college's students. This collaboration provided students with valuable hands-on experience and professional development, further enhancing their academic journey and preparing them for future careers in the industry. Following is the list of students who have completed internships with Magic Bus in this academic year.

S. No.	Hall Ticket Number	Name of the Student	Department
1	130323672064	KUNSI ANAND	MBA
2	130323672093	AGRAHARAM PRANUSHA	MBA
3	130323672100	POSANPALLY RAJENDAR	MBA
4	130323672103	P SINDHU	MBA
5	130322862022	RUCHI MISHRA	MCA

Director

DIRECTOR

Aurora's PG College (MBA)

ANNUAL PROGRESS REPORT

MOU WITH KAPIL GURU

Academic year 2022-23

Name of the Organization	Kapil Guru
Nature of MoU	Skill Development, Industrial Training and Visits, Guest Lectures,
	Placements of Trained Students
Date of Signing MoU	05.11.2021
Validity of MoU	Until termination

LIST OF ACTIVITIES

S.No	Name of the Activity	Date
1	Session on Resume Building	16.02.2023
2	Seminar on Critical Thinking and Conflict Resolution	27.09.2022
3	Seminar on Creativity and Teamwork	08.06.2022
4	Internships to students	NA

Director

DIRECTOR

Aurora's PG College (MBA)



Name of the Activity	Awareness session on Resume Building	
Type of Activity	Employment skills	
Date and Time of Activity	16/02/2023	10:30AM-12:00PM
Details of Participants	Students from 2 ND year MBA and MCA	
Organizing Dept /Support System	Organised by Training and PlacementCell	in collaboration withKapil Guru.
Details of Resource Persons	P. Rishi (HR) is a highly experienced career coach and expert in professional development, with a proven track record of helping individuals achieve their career goals. With years of experience in guiding job seekers, P. Rishi specializes in empowering participants to effectively showcase their skills, experiences, and achievements to potential employers. His coaching focuses on refining key elements of the job search process, including crafting standout resumes, mastering interview techniques, and building a compelling personal brand. P. Rishi takes a personalized approach, understanding the unique strengths and aspirations of each individual, and helping them strategically present themselves in the best light. His guidance ensures that job seekers not only stand out in the competitive job market but also feel confident and well-prepared to seize the career opportunities they deserve. By focusing on long-term career success, P. Rishi equips participants with the skills and mindset needed to thrive professionally, both in securing a job and excelling in their future roles	
Description	Auroras PG college, Uppal conducted Aw Industry HR expert P.Rishi, Kapil Guru.T highlight key skills, accomplishments, at description, ensuring it resonates with the Structure the resume for easy readability wand a professional format, allowing himqualifications. Emphasize career progression and contineertifications, advanced roles, and impact trajectory in the chosen field. It was a worthful session to the candidates the market for job search to outstand in the	The key necessity to tailor the resume to and experiences that align with the job employer's requirements. The clear headings, concise bullet points, ing managers to quickly identify key have learning by showcasing relevant efful contributions, illustrating a strong to make their resume a effective tool in

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Photos





Name of the Activity	Seminar on Critical Thinking and Conflict Resolution		
Type of Activity	Soft skills		
Date and Time of Activity	27/09/2022	10:30AM	
Details of Participants	Students from 1 st year MBA and MCA		
Organizing Dept /Support System	Organised by Training and Placement Cell i	n collaboration with Kapil Guru.	
Details of	K. Praveen (HR) is a highly experienced professional in the areas of critical thinking and conflict resolution, with years of experience helping individuals and organizations successfully navigate complex challenges. Known for his engaging and thought-provoking presentations, he has developed a reputation for transforming the way people approach problem-solving and conflict management. K. Praveen specializes in equipping participants with essential skills, enabling them to assess situations objectively, communicate with clarity, and resolve conflicts constructively.		
Resource Persons	His approach not only focuses on resolving current issues but also on preventing future conflicts by promoting a mindset of understanding and collaboration. By emphasizing the importance of emotional intelligence, active listening, and strategic communication, K. Praveen empowers individuals and teams to build stronger, more effective relationships. His practical, hands-on strategies and tools create lasting change in organizational dynamics, fostering a more harmonious and productive environment. Through his mentorship, participants gain the confidence and skills necessary to navigate even the most challenging situations with ease.		
	In order to prepare the post graduate stude changing environment. Aurora's PG coll onCritical Thinking and Conflict Resolution Praveen.	lege (MBA) held a seminar session	
Description	The activity on Critical Thinking and Conflict Resolution focused on equipping participants with essential skills to navigate complex situations and resolve disputes effectively. The session began with an introduction to critical thinking, highlighting its importance in analyzing problems, making informed decisions, and avoiding cognitive biases. Participants engaged in exercises that encouraged them to question assumptions, evaluate evidence, and consider multiple viewpoints before reaching conclusions.		
	The second part of the activity centred on conflict resolution techniques. Through role-playing scenarios, participants practiced identifying the underlying causes of conflicts, using active listening, and communicating clearly to de-escalate tense situations. The session also covered various conflict resolution strategies, such as negotiation, mediation, and collaborative problem-solving, emphasizing the importance of maintaining respect and empathy during disputes.		
	By the end of the session, participants repo apply critical thinking in both their perso increased confidence in their ability to resol	nal and professional lives, as well as	



emphasized that critical thinking and effective conflict resolution are interconnected skills that contribute to better teamwork, decision-making, and overall workplace harmony.

AURORA'S PG COLLEGE (MBA)
Upput Hyberthad

Seminar

On

Critical Thinking and Conflict Resolution

27-89-2023

Resource Person
K. Praveen

GPS Map Camera

Hyderabad, TS, India
Peerzadiguda, Hyderabad, 500039, TS, India
Lat 17.408654, Long 78.589872
27/09/2022 10:45 AM GMT+05:30
Note: Captured by GPS Map Camera

Photos





Name of the Activity	Seminar on Creativity And Teamwork	
Type of Activity	Capacity building and skills enhancement activity	
Date and Time of Activity	08-06-2022	11:00AM-01:00PM
Details of Participants	Students from MBA and MCA, 1 st and 2 nd	year
Organizing Dept /Support System	Organised by Training and Placement Cell	l in collaboration with Kapil Guru.
Details of Resource Persons	fostering innovation and collaboration will engage and inspire, he delivers practice empower individuals to think creatively a leadership style encourages out-of-that approaches and motivating teams to expl. By creating an environment where organizations harness the collective streproductivity and innovation. His emphatic cross-functional collaboration ensures the goals, achieving lasting success. Through land teams with the tools they need to compare the streps of the str	collaboration thrives, H. Rajesh helps engths of their employees, driving higher sis on communication, trust-building, and hat teams work effectively toward shared his mentorship, H. Rajesh equips individuals ontinuously improve, adapt to change, and accements. His approach inspires confidence
Description	n order to prepare the post graduate students for challenges according to marke hanging environment. Aurora's PG College(MBA) held a seminar session of movation and Creativity by H. Rajesh renowned industrialist with impactful nanagerial experience withKapil Guru. The seminar session on Innovation and Teamwork aimed to highlight the synergy between creative thinking and collaborative efforts in achieving breakthrough results the session began with an introduction to the importance of innovation in today' apidly changing environment, emphasizing how teamwork plays a critical role in driving creative solutions and fostering a culture of continuous improvement. Participants engaged in interactive discussions on the key principles of innovation such as thinking outside the box, embracing change, and leveraging diverse perspectives. The seminar also covered practical strategies for enhancing teamwork including effective communication, trust-building, and conflict resolution, which are essential for creating an environment where innovative ideas can flourish.	

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4. Internships to Students

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S. No.	Hall Ticket Number	Name of the Student	Department
1	130322672031	INDLA SAIKIRAN	MBA
2	130322672053	NENAVATH MOUNIKA	MBA
3	130322672066	KANNE PHANINDRA	MBA
4	130322672086	DEVARAKONDA DURGA PRIYANKA	MBA
5	130322672098	DEVERUPPALA RAHUL	MBA
6	130321862021	DASARI ESHWARI	MCA
7	130321862022	BHAVANI MADAS	MCA
8	130321862059	ANIREDDY PREETHI	MCA

Director



ANNUAL PROGRESS REPORT

MOU WITH KAPIL GURU

Academic year 2021-22

Name of the Organization	Kapil Guru
Nature of MoU	Skill Development, Industrial Training and Visits, Guest Lectures,
	Placements of Trained Students
Date of Signing MoU	05.11.2021
Validity of MoU	Until termination

LIST OF ACTIVITIES

S.No	Name of the Activity	Date
1	Seminar Session on Resume Building	08.02.2022
2	Seminar on Critical Thinking and Time Management	14.07.2021
3	Internships to students	NA

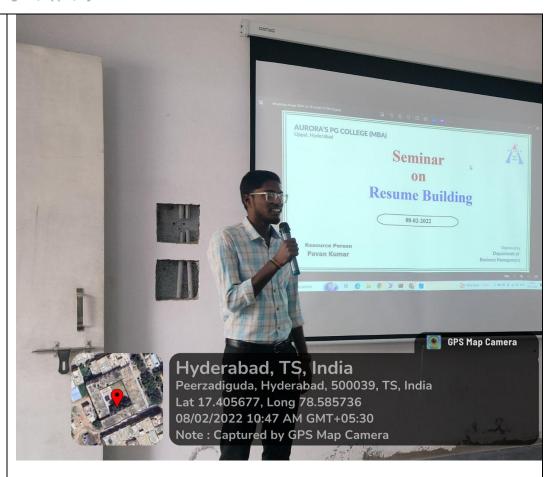
Director

DIRECTOR



Name of the	Awareness session on Resume Building		
Activity Type of Activity	Employment skills		
Date and Time of Activity	08/02/2022	10:30AM-12:00PM	
Details of Participant s	Students from 1st year MBA and MCA		
Organizin g Dept /Support System	Organised by Training and PlacementCell in collaboration withKapil Guru.		
Details of Resource Persons	Pavan Kumar Thimmaraju is a highly experienced career coach and professional development expert with a strong background in Human Resources (HR). Over the years, he has successfully helped numerous individuals navigate the complexities of the job market and secure their dream roles. Specializing in personal branding, interview coaching, and resume optimization, Pavan empowers his clients to effectively present their unique skills, experiences, and achievements to potential employers.		
	Pavan's coaching approach is tailored to each individual's needs, focusing on helping them articulate their value proposition with clarity and confidence. He works with job seekers to refine their job search strategies, providing insights on industry trends, networking techniques, and interview preparation. With a deep understanding of what employers look for, Pavan's guidance equips candidates to stand out in competitive hiring processes, build stronger professional profiles, and make lasting impressions on potential employers.		
Descriptio n	Auroras post graduate college, Uppal conducted Awareness session on Resume Building by Industry HR expert Pavan Kumar Thimmaraju, Kapil Guru The workshop attracted a diverse group of attendees, including recent graduates, job seekers, and professionals looking to advance their careers.		
	The session began with an overview of the importance of a well-structured resume in today's competitive job market. Participants learned about the key elements of an effective resume, including clear objective statements, highlighting relevant skills, and tailoring content to specific job roles. The instructor emphasized the importance of keyword optimization, particularly for resumes being submitted through online job portals.		
	Hands-on activities allowed participants to apply these principles immediately. They received personalized feedback on their current resumes, focusing on improving layout, language, and content relevance. The workshop also covered advanced tips such as creating resumes that stand out visually while maintaining a professional tone, and how to craft compelling cover letters that complement the resume.		
	The session concluded with a Q&A segment, where attendees could seek advice on specific challenges they faced in resume building. Feedback was overwhelmingly positive, with participants expressing confidence in their ability to create resumes that effectively showcase their qualifications and experiences.		

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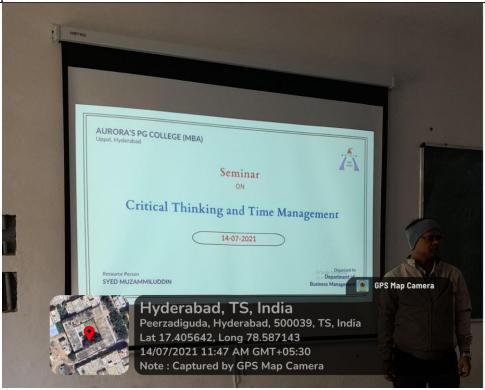


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Name of the Activity	Seminar Session on Critical Thinking and Time Management		
Type of Activity	Capacity building and skills enhancement activity		
Date and Time of Activity	14-07-2021	11:30AM-01:00PM	
Details of Participants	Students from MBA and MCA, 2 nd year		
Organizing Dept /Support System	Organised by Innovation Cell in collaboration with Kapil Guru.		
	Syed Muzammiluddin (HR) is a distinguished expert in personal and professional development, specializing in critical thinking and time management strategies. With a proven track record of helping individuals and teams boost productivity and refine their decision-making skills, Syed brings a wealth of knowledge and hands-on experience to every seminar and workshop. His practical, results-oriented approach equips participants with powerful tools to enhance problem-solving abilities, optimize time management, and make well-informed decisions with confidence.		
Details of Resource Persons	Syed's sessions go beyond theory—he creates a dynamic learning environment where individuals can apply new strategies in real-time, gaining immediate insights that can be implemented both in the workplace and in daily life. His guidance fosters the development of strong analytical thinking, sharper focus, and improved organizational skills, empowering attendees to work more efficiently and effectively.		
	With a deep understanding of human behaviour and organizational dynamics, Syed customizes his teachings to meet the unique challenges of each group, ensuring that all participants, from entry-level professionals to seasoned leaders, gain value from his seminars. His approach encourages growth, self-awareness, and long-term success, leaving a lasting impact on both personal and professional development.		
	In order to prepare the post graduate students for challenges according to market changing environment. Aurora's PGcollege(MBA) held a seminar session on Critical Thinking and Time Management by eminent industrialist Syed Muzammiluddin, (HR) Kapil Guru.		
Description	he session began with an introduction to critical thinking, emphasizing its importance in evaluating information, making informed decisions, and solving problems effectively. Participants engaged in exercises that encouraged them to question assumptions, analyze arguments, and approach problems from multiple perspectives. These activities helped attendees recognize cognitive biases and develop strategies to think more logically and objectively.		
	The second part of the seminar focused on time management techniques. Participants learned about various time management tools and methods, such as prioritization, the Eisenhower Matrix, and the Pomodoro Technique, which help in organizing tasks and maximizing productivity. The session also addressed common time-wasters and how to overcome procrastination, enabling participants to make better use of their time. Throughout the seminar, practical tips were shared on integrating critical thinking with time management, such as how to prioritize tasks based on importance and urgency, and how to approach decision-making in a structured management. By the end of the session, participants gained valuable insights into managing their time more.		

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effectively while applying critical thinking to enhance both their personal and professional lives.



Photos





AURORA'S PG COLLEGE (MBA)



#1-118/10, Peerzadiguda, Uppal, Hyderabad-500 092 T.S.

3. Internships to Students

As part of the Memorandum of Understanding (MoU) between Aurora's PG College (MBA), Uppal, and Kapil Guru, the organization has extended internship opportunities to the college's students. This collaboration provided students with valuable hands-on experience and professional development, further enhancing their academic journey and preparing them for future careers in the industry. Following is the list of students who have completed internships with Magic Bus in this academic year.

S. No.	Hall Ticket Number	Name of the Student	Department
1	130321672001	P VENKATESH SAGAR	MBA
2	130321672017	POREDDY SINDHUJA	MBA
3	130321672021	DANDEM ANJANI KUMAR	MBA
4	130321672023	INAYATULLA	MBA
5	130321672029	THOLLA SESHU	MBA
6	130321672031	NYATHAKANI BHASKAR	MBA
7	130320862001	BALEY HANNYDAS VIVEK	MCA
8	130320862006	ABBATHI SAMYUKTHA	MCA
9	130320862025	CHINDAM AKHILA	MCA
10	130320862035	GANKIDI MANIDEEP REDDY	MCA

Director

DIRECTOR

Aurora's PG College (MBA)

COPY

of

Memorandum of Understanding

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#1-118/10, Peerzadiguda, Uppal, Hyderabad-500 092 T.S.

MEMORANDUM OF UNDERSTANDING (MOU) KAPIL GURU - COLLABORATION FOR SKILL DEVELOPMENT

BETWEEN

AURORA'S PG COLLEGE (MBA), UPPAL

AND

KAPIL KNOWLEDGE HUB PRIVATE LIMITED

This memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this 5thday of November, 2021, Friday, by and between AURORA'S PG COLLEGE (MBA), UPPAL (hereinafter referred to as AURU) and KAPIL KNOWLEDGE HUB PRIVATE LIMITED (KAPIL GURU).

AURORA'S PG COLLEGE (MBA), UPPAL, the First Party represented herein by its Principal/ Director/ Head of Institution Dr. K. Raghu Naga Prabhakar, and KAPIL GURU. The Second party, represented herein by its Managing Director, Mr. Shaik Zaheeruddin.

WHEREAS:

- A. First Party is a Higher Educational Institution named: AURU
- B. First Party & Second Party believe that collaboration and cooperation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
- C. The Parties intent to cooperate and focus their efforts on cooperation within area of skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D. **Kapil Guru**, the Second Party is engaged in the field of online education / teaching / training, which provides an online platform for trainers & learners, to access each other services *I* requirements, and also assist in providing placement opportunities for students.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS

CLAUSE1: CO-OPERATION

- 1.1 Both Parties are united by common interests and objective, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The Parties shall co-operate with each other

CLAUSE 2: SCOPE OF THE MOU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on either of the parties, to take up any program mention in MOU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain an internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3: BENEFITS FOR THE FIRST PARTY VIDE THIS MOU

- 3.1 Second party shall provide free user accounts (on KAPIL GURU website/application) for the students of the First Party.
- 3.2 By using these user accounts, students can apply for unlimited job openings at free of cost. Further students can attend unlimited demo lectures at free of cost.
- 3.3 Students can attend unlimited free webinars and obtain participation certificate.
- 3.4 Students can learn any course/subject/skill by using KAPIL GURU platform, as per applicable terms and conditions and obtain course completion certificates.

CLAUSE4: UTILIZATION OF AURU FACILITIES

For implementing and monitoring the programmes envisaged and taken up from time to time under this MOU, KAPIL GURU and AURU jointly agree to the following:

- 4.1. The facilities of AURU shall be permitted to be used by KAPIL GURU to facilitate Education Programmes with prior consent of the college that connect the industry with the students, as per the above objectives by discussion and mutual agreement with AURU.
- 4.2.Both the parties will engage services of their existing faculty or staff for carrying out the activities planned under this MOU. A self-Volunteered initiative is expected to be implemented as on ongoing activity.
- 4.3. The Activities shall be limited to KAPIL GURU & AURU only.

CLAUSE5: INDEMNITY

Both the parties hereby indemnify and undertake to keep indemnified and protected the other party and their respective officers and employees from or against any claims or actions arising out of or in any way relating to the provision and implementation of the programmes as per this MOU.

CLAUSE6: LIMITATION OF LIABILITY

In any case the liability of whatsoever, of either party to each other or towards any other third party, arising out of this agreement, need not to pay any amount.

CLAUSE7: VALIDITY

This agreement will be valid until it is expressly terminated by either Party by giving a notice of one month.

CLAUSE8: RELATIONSHIP BETWEEN THE PARTIES

It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

CLAUSE9: GOVERNING LAW

Agreement shall be governed by laws of India.

CLAUSE10: DISPUTE RESOLUTION

Any dispute arising out of the agreement, shall be subject to the exclusive jurisdiction of Courts of Hyderabad.

CLAUSE 11: MARKETING, PROMOTION AND ADVERTISEMENT

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University

Second party, at its sole discretion, market, promote, advertise, and inform its Customers and general public of the tie up with the First Party, vide this MOU. Any such activity shall prominently display the Name / logo of the First Party.

Second Party can display the logo and other such trademarks of First Party on their website, to indicate the tie up with the First Party vide this MOU.

Principal Aurora's PG College (MBA) Uppal, Hyderabad-500092

SecondParty

DIRECTOR