

ANNUAL PROGRESS REPORT
MOU WITH DHANAM TRADING COMPANY
Academic year 2023-24

Name of the Organization	Dhanam Trading Company
Nature of MoU	Skill based Training, Internships and Placements, Skill Development, Guest Lectures, FDP
Date of Signing MoU	07.06.2022
Validity of MoU	Until termination

LIST OF ACTIVITIES

S.No	Name of the Activity	Date
1	Effective Case study methods for Business education	11.09.2023 To 16.09.2023
2	Internships to students	NA



Director
DIRECTOR
Aurora's PG College (MBA)
Uppal, Hyderabad-500092

ACTIVITY REPORT

Name of the Activity	FDP on Effective Case Study Methods for Business Education	
Type of Activity	Faculty Development Program	
Date and Time of Activity	From: 11-09-2023	To: 16-09-2023
Details of Participants	MBA Faculty participated	
In Association with	R&D	
Description	<p>Aurora's PG College (MBA) successfully conducted a Faculty Development Program (FDP) on Effective Case Study Methods for Business Education from September 11 to 16, 2023. This six-day program aimed to enhance MBA faculty members' expertise in designing, teaching, and assessing case studies. 25 faculty members from various institutions participated, engaging in interactive sessions, group discussions, and hands-on exercises.</p> <p>The FDP covered essential topics, including case study design, teaching methodologies, assessment techniques, and industry applications. Expert resource persons from renowned business schools and industries shared best practices, real-world examples, and innovative approaches. Participants gained insights into creating immersive learning experiences, fostering critical thinking, and developing decision-making skills in students. The program facilitated networking opportunities, promoting collaborative research and teaching excellence.</p> <p>The program's success is attributed to Aurora's PG College's meticulous organization and coordination. Participants praised the program's relevance, quality, and impact on their teaching methodologies. Key outcomes include enhanced faculty expertise, improved course design, and potential research collaborations. This FDP has empowered faculty to integrate effective case study methods into MBA curricula, enriching students' learning experience and preparing them for real-world business challenges. The college plans to conduct similar programs, reinforcing its commitment to faculty development, academic excellence, and industry relevance.</p>	
Photo		

2. Internships to Students

As part of the Memorandum of Understanding (MoU) between Aurora's PG College (MBA), Uppal, and Dhanam Trading Company, the organization has extended internship opportunities to the college's students. This collaboration provided students with valuable hands-on experience and professional development, further enhancing their academic journey and preparing them for future careers in the industry. Following is the list of students who have completed internships with Magic Bus in this academic year.

S. No.	Hall Ticket Number	Name of the Student	Department
1	130323672071	MOHAMMAD THAZEEM	MBA
2	130323672106	SADHANAGIRI BHAVYAROYAL	MBA
3	130323672115	DEGAV PRIYANKA PATIL	MBA

**Director****DIRECTOR****Aurora's PG College (MBA)**

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LIST OF ACTIVITIES

S.No	Name of the Activity	Date
1	Seminar on Investment in Stock Trading	11.10.2022
2	Internships to students	NA

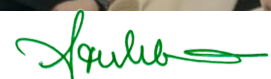
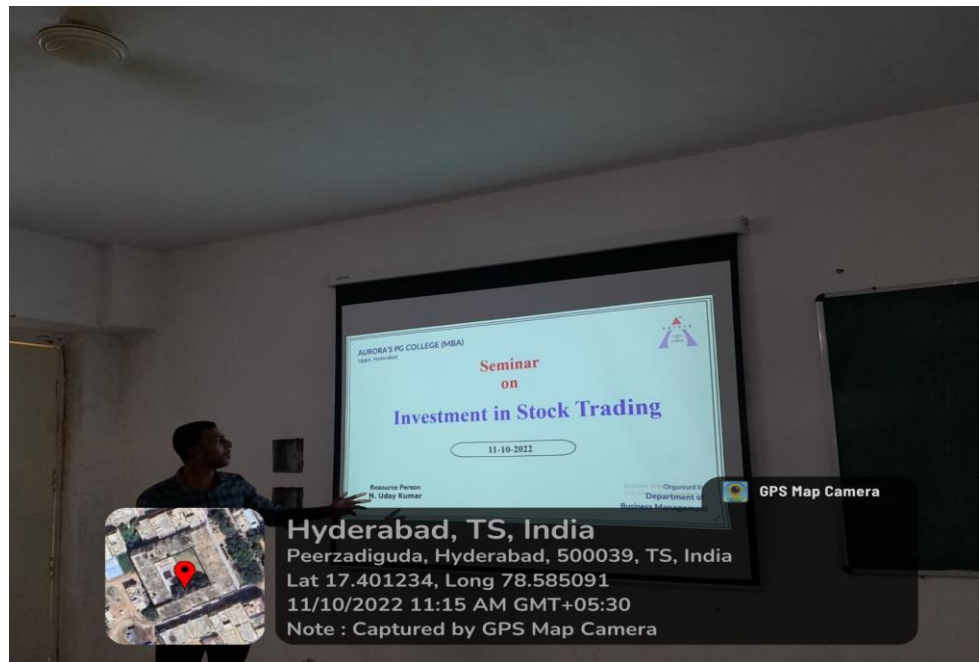


Director
DIRECTOR
Aurora's PG College (MBA)
Uppal, Hyderabad-500092



Name of the Activity	Seminar on Investment in Stock Trading	
Type of Activity	Entrepreneurship and Employment Skills	
Date and Time of Activity	11/10/2022	11:00AM
Details of Participants	Students from 1 st year MBA and MCA	
Organizing Dept /Support System	Organised by Training and Placement Cell in collaboration with Dhanam Trading Company.	
Details of Resource Persons	<p>N. Uday Kumar (Data Analyst) is a highly regarded expert in stock trading and investment strategies, committed to empowering individuals with the knowledge and confidence needed to succeed in the stock market. With years of experience guiding people toward financial independence, he combines in-depth technical analysis with real-world insights to make stock trading accessible and understandable for everyone, regardless of their experience level.</p> <p>His approach demystifies the complexities of the stock market, providing participants with practical tools and strategies to make informed decisions, manage risks, and optimize their investment portfolios. By blending theory with actionable insights, N. Uday Kumar helps individuals understand market trends, identify opportunities, and develop effective strategies for long-term financial growth.</p>	
Description	<p>In order to Bring the Awareness among post graduates students for thriving opportunities according to market changing environment. Aurora's post graduate college (MBA) held an Awareness Program on Investment in Stock Trading by N. Uday Kumar, Dhanam Trading Company prominent stock analyst.</p> <p>Stock trading can serve both as a form of employment and a pathway to entrepreneurship, offering diverse opportunities for financial growth and professional development.</p> <p>Employment in this field offers a structured environment with potential for high earnings, performance-based bonuses, and career advancement. Professional traders often work for investment banks, hedge funds, brokerage firms, or asset management companies, contributing to the financial health and growth of these organizations.</p> <p>Stock trading allows individuals to operate independently, managing their own investments and strategies. Entrepreneurial traders have the flexibility to set their own schedules, pursue innovative trading strategies, and potentially achieve substantial financial gains. This path requires significant self-discipline, continuous learning, and risk management skills. Successful entrepreneurial traders can scale their operations, offering advisory services, launching hedge funds, or developing trading algorithms, thereby creating additional revenue streams.</p> <p>Both employment and entrepreneurial avenues in stock trading offer unique challenges and rewards. Whether as a structured career or an independent venture, stock trading provides opportunities for financial independence, professional growth, and continuous learning in the dynamic world of finance.</p> <p style="text-align: right;"></p> <p style="text-align: right;">DIRECTOR</p>	

Photos



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Uppal, Hyderabad-500092

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S. No.	Hall Ticket Number	Name of the Student	Department
1	130322672004	SHERLINE NORBERT	MBA
2	130322672024	NAREDLA ROSHINI	MBA
3	130322672064	RUSHIKA PATEL	MBA
4	130322672065	JELLA VARDHAN	MBA
5	130322672077	TALAPALA SRIVANI	MBA
6	130321862032	ANUGANDULA NAVYASRI	MCA
7	130321862037	THUMMANAPPELLY AKHIL	MCA

A handwritten signature in green ink, likely belonging to the Director.**Director**

DIRECTOR
Aurora's PG College (MBA)
Uppal, Hyderabad-500092



COPY
of
Memorandum of Understanding

MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

Aurora's PG College(MBA), Uppal

&

DHANAM TRADING ACADEMY



DIRECTOR
Aurora's PG College (MBA)
Uppal, Hyderabad-500092

MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the 7th day of June month Two thousand twenty two(07/06/2022),

BETWEEN

Aurora's PG College(MBA), Uppal,1-118/10, Mallikarjuna Nagar, Peerzadiguda, Uppal, Hyderabad, Telangana - 500 092, the First Party represented herein by its Principal, **Dr. K. Raghu Naga Prabhakar** (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

AND

DHANAM TRADING ACADEMY, H NO. 1-6-5/5, GANAPATHI ARCADE, 2ND FLOOR, MOULALI ROAD BEHIND RADHIKA THEATRE, RADHIKA X ROAD, DR AS RAO NAGAR, ECIL POST, KAPRA , Hyderabad, Telangana 500062the Second Party, and represented herein by Managing Director, **MR.MANDHA HAREESH**, (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

- A) First Party is a Higher Educational Institution named:
- (i) **Aurora's PG College (MBA), Uppal**



DIRECTOR
Aurora's PG College (MBA)
Uppal, Hyderabad-500092

- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.
- E) **DHANAM TRADING ACADEMY**, the Second Party is engaged in Business, Skill Development and R&D Services in the field of insurance and related fields.
- F) **DHANAM TRADING ACADEMY**, the Second Party is promoted by Government of India established in 2024, located at 'DHANAM TRADING ACADEMY' H NO. 1-6-5/5, GANAPATHI ARCADE, 2ND FLOOR, MOULALI ROAD BEHIND RADHIKA THEATRE, RADHIKA X ROAD, DR AS RAO NAGAR, ECIL POST, KAPRA, HYDERABAD, TELANGANA 500062.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1: CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Aurora's PG College(MBA)**.The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing

significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry and the Second Party.

- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2: SCOPE OF THE MoU

- 2.1 The budding graduates from the Aurora's PG College(MBA) could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working



career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.

- 2.4 **Internships and Placement of Students:** Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs, as per AICTE internship Policy. The Second Party will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.
- 2.5 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.6 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.
- 2.7 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement.
- 2.8 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
- 2.9 There is no financial commitment on the part of the **Aurora PG College(MBA) Uppal**, the First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately.

CLAUSE 3: INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how,

inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4: VALIDITY

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **DHANAM TRADING ACADEMY**, the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of **DHANAM TRADING ACADEMY**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

First Party

Second Party



DIRECTOR
Aurora's PG College (MBA)
Uppal, Hyderabad-500092

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Hyderabad.

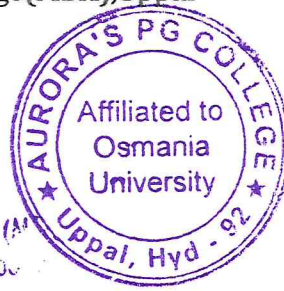
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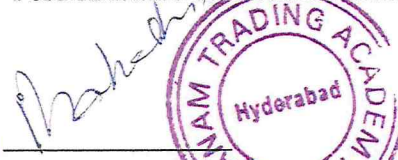
For Aurora's PG College(MBA),Uppal

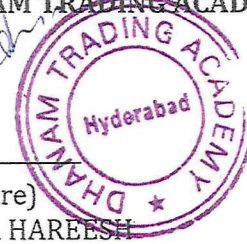
For DHANAM TRADING ACADEMY


(Signature)
Principal

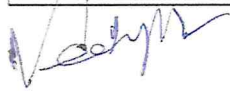
Aurora's PG College (MBA)
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(Signature)
Mr.MANDHA HAREESH

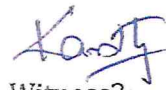


Aurora's PG College(MBA),Uppal	DHANAM TRADING ACADEMY
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9100044444	
principal@apgc.edu.in	ghanamtradingacademy@gmail.com
www.apgc.edu.in	



Witness1:

Witness2:



Witness3:

Witness4:


DIRECTOR
Aurora's PG College (MBA)
Uppal, Hyderabad-500092