

ANNUAL PROGRESS REPORT MOU WITH BEST INSURANCE SERVICES Academic year 2023-24

 Name of the Organization
 BEST INSURANCE SERVICES

 Nature of MoU
 Curriculum design, Industrial Training and Visit, Internships, Placements, Skill development, Guest Lectures, Faculty Development

 Date of Signing MoU
 24.10.2018

 Validity of MoU
 Until termination

LIST OF ACTIVITIES

S.No	Name of the Activity	Date
1	Internships to students	NA

1. Internships to Students

S. No.	Hall Ticket Number	Name of the Student	Department
1	130323672164	ERROLA MANIKYAM ELIZABETH RANI	MBA
2	130323672170	RIDDLA VIDHI	MBA
3	130322862001	LALAM GRACE	MCA
4	130322862019	MALLADI SINDHU	MCA
5	130322862028	NAGULA VARSHA LIKHITHA	MCA

Director DIRECTOR Aurora's PG College (MBA) Uppal, Hyderabad-500092



ANNUAL PROGRESS REPORT

Academic year 2022-23

Name of the Organization	BEST INSURANCE SERVICES
Nature of MoU	Curriculum design, Industrial Training and Visit, Internships, Placements, Skill development, Guest Lectures, Faculty Development
Date of Signing MoU	24.10.2018
Validity of MoU	Until termination

LIST OF ACTIVITIES

S.No.	Name of the Activity	Date
1	Workshop on Group Discussion and Mock Interviews	17.04.2023
2	Workshop on Advanced Excel	18.01.2023
3	Internships to students	NA

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Name of	Workshop on Group Discussion and Mock	Interview	
the Activity Type of Activity	Language and Communication skill development		
Date and Time of Activity	17-04-2023	10:00AM-12:30PM	
Details of Participants	Students from MBA and MCA , 1^{st} and 2^{nd}	year	
Organizing Dept /Support System	Aurora's PG College(MBA)in collaboration withBest Insurance Services.		
M. Rajasekhar Kumar (HR) is a highly experienced professional specializing development and communication training. With a proven track record or individuals to success in high-stakes interviews and collaborative discussions, high for his ability to transform theoretical concepts into practical, real-world applic coaching style is results-oriented, focusing on providing participants with the strategies they need to excel in critical professional situations.			
Resource Persons	M. Rajasekhar's expertise spans a wide range of communication skills, from enhancing verbal and non-verbal communication to improving active listening, negotiation, and conflict resolution techniques. He tailors his approach to each individual, ensuring that they are equipped with the confidence and clarity to tackle interviews, meetings, and group discussions with ease. Through his guidance, participants not only gain valuable insights but also develop the critical soft skills necessary to navigate today's competitive work environments and achieve long-term career success.		
		Mock Interviews by M Rajasekhar Kumar, Best with practical skills and strategies for effective ce.	
	Over the course of the session, attendees first engaged in group discussions on various topics to develop their ability to articulate ideas and collaborate with others. They practiced active listening, structured argumentation, and maintaining a respectful dialogue, which are crucial for productive group interactions. Feedback was provided on how to enhance clarity, persuasiveness, and team dynamics.		
Description	The second part of the workshop focused on mock interviews, simulating real-world scenarios to help participants refine their interview skills. They practiced answering common and situational interview questions, received personalized feedback on their responses, and learned techniques for managing interview anxiety. The session emphasized the importance of body language, clear articulation, and demonstrating relevant skills and experiences.		
	better understanding of how to effectivel	nce, enhanced communication abilities, and a y navigate group discussions and interviews. The the tools needed to perform well incollaborative ews. DIRECTOR	



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Name of the Activity	Workshop on Advanced Excel		
Type of Activity	Trends in technology		
Date and Time of Activity	18/01/2023-21/01/2023	10:30AM-12:00PM	
Details of Participant s	Students from 1 st and 2 nd year MBA and MCA		
Organizing Dept /Support System	Organised by Department of MCA In Collabara	ation withBest Insurance Services	
Details of Resource Persons	 S.Radha Rani is a highly skilled Data Analyst and Technology Expert at Insurance Services, dedicated to revolutionizing the insurance industry through advanced technology. With a keen focus on optimizing systems like VLOOKUP, she streamlines operations, enhances claims processing, and enables the delivery of more personalized customer services. Her expertise in data management and process optimization has significantly improved efficiency, reduced processing time, and increased accuracy in claims handling. By leveraging technology to refine internal workflows, Radha helps the organization offer a more seamless and responsive experience for customers. Her work not only drives operational improvements but also positions the company to stay competitive in a rapidly evolving industry. Through her innovative contributions, Radha is playing a key role in transforming the insurance sector with smarter, more efficient solutions. 		
Descriptio n	The department of MCA conducted 4 day workshop on Advanced Excel as a part of enhancing proficiency of major trends of computer technology. The session was conducted by Technology Expert K. Praveen (Data Analyst), Best Insurance Services. The Advanced Excel activity focused on enhancing proficiency in complex spreadsheet functions and data analysis techniques. Participants learned advanced formulas, including VLOOKUP, INDEX-MATCH, and complex nested functions, enabling efficient data retrieval and manipulation. They also explored pivot tables for summarizing large datasets, data validation, and conditional formatting to improve data presentation and accuracy. The training covered advanced charting techniques for dynamic data visualization and introduced automation through macros and VBA scripting. By the end of the course, participants gained the skills needed to handle complex data tasks, streamline workflows, and produce professional-grade reports and analyses. DIRECTOR Aurora's PG College (MBA) Uppal, Hyderabad-500092		





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3.Internships to Students

S. No.	Hall Ticket Number	Name of the Student	Department
1	130322672027	THATAKARLA VYSHNAVI	MBA
2	130322672051	KOYILE AMAR	MBA
3	130321862010	LAKKUNTLA RAMA DEVI	MCA
4	130321862045	MOGILI SANDEEP	MCA
5	130321862052	KONDREDDY GAGAN	MCA

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ANNUAL PROGRESS REPORT MOU WITH BEST INSURANCE SERVICES Academic year 2021-22

Name of the Organization	BEST INSURANCE SERVICES
Nature of MoU	Curriculum design, Industrial Training and Visit, Internships, Placements, Skill development, Guest Lectures, Faculty Development
Date of Signing MoU	24.10.2018
Validity of MoU	Until termination

LIST OF ACTIVITIES

S.No	Name of the Activity	Date
1	Internships to students	NA

1. Internships to Students

<u>S. No.</u>	Hall Ticket Number	Name of the Student	Department
1	130321672045	KURMA NEELIMA REDDY	MBA
2	130321672144	CHITTIPOLU PAVAN KUMAR	MBA
3	130320862034	RAMAGONI SHIVA PRASAD	MCA
4	130320862056	ARVINDKUMAR	MCA

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ANNUAL PROGRESS REPORT MOU WITH BEST INSURANCE SERVICES

Academic year 2020-21

Name of the Organization	BEST INSURANCE SERVICES
Nature of MoU	Curriculum design, Industrial Training and Visit, Internships, Placements, Skill development, Guest Lectures, Faculty Development
Date of Signing MoU	24.10.2018
Validity of MoU	Until termination

LIST OF ACTIVITIES

S.No.	Name of the Activity	Date
		26.10.2020
1	Online Workshop on Advanced Word	То
		27.10.2020
2	Internships to students	NA

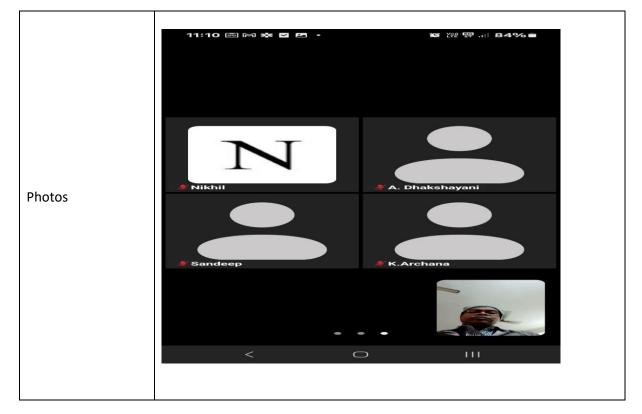
Director DIRECTOR Aurora's PG College (MBA) Uppal, Hyderabad-500092



Activity	Online Workshop on Advanced Word		
Type of Activity	Trends in technology		
Date and Time of Activity	26/10/2020-27/10/2020	10:30AM-12:00PM	
Details of Participants	Students from 1 st year and 2 nd year MBA and MCA		
Organizing Dept /Support System	Department of MCA in association with Best Insurance Services.		
Details of Resource Persons	P Nagaraj is a highly skilled Data Analyst and technology expert specializing in the insurance services industry. With extensive experience in leveraging advanced technological solutions, he plays a key role in driving transformation across the sector. His expertise lies in developing innovative, customer-centric platforms that enhance the overall efficiency, personalization, and accessibility of insurance services. Nagaraj work focuses on harnessing the power of data analytics to optimize business processes, improve customer experiences, and enable insurers to offer more tailored and responsive solutions. By integrating cutting-edge technologies with data-driven insights, he helps insurance companies better manage risks, streamline operations, and deliver smarter, more personalized offerings to clients.		
Description	The department of MCA conducted 2 day online workshop on Advanced word as a part of enhancing proficiency of major trends of computer technology. The session was conducted by Technology Expert P Nagaraj (Data Analyst) from Best Insurance Services. The first day, participants delved into advanced formatting and layout techniques. They learned to utilize styles and themes for consistent and professional document presentation, and explored sophisticated layout options such as multi-column formatting and complex table designs. The session also covered the creation and application of custom templates, enabling attendees to standardize document formats and save time on repetitive tasks. The second day focused on collaborative features and automation. Participants gained hands-on experience with Word's review tools, including track changes, comments, and version control, facilitating efficient document collaboration and feedback. The workshop also introduced advanced automation techniques, such as using macros to streamline repetitive tasks and customizing Word with specific fields and shortcuts. Throughout the workshop, participants engaged in practical exercises and real-world scenarios, applying learned skills to create polished, well- structured documents. By the end of the workshop, attendees had developed a deeper understanding of advanced Word functionalities, enhancing their ability to produce high-quality documents and collaborate effectively within their teams		

DIRECTOR Aurora's PG College (MBA) Uppal, Hyderabad-500092





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2. Internships to Students

S. No.	Hall Ticket Number	Name of the Student	Department
1	130320672035	SYED JAVED MIYA	MBA
2	130320862028	REPALLE HARI CHANDANA	MCA
3	130320862050	SOMISETTY V E C SUKESH KUMAR	MCA

Director DIRECTOR Aurora's PG College (MBA) Uppal, Hyderabad-500092



ANNUAL PROGRESS REPORT

Academic year 2019-20

Name of the Organization	BEST INSURANCE SERVICES
Nature of MoU	Curriculum design, Industrial Training and Visit, Internships, Placements, Skill development, Guest Lectures, Faculty Development
Date of Signing MoU	24.10.2018
Validity of MoU	Until termination

LIST OF ACTIVITIES

S.No.	Name of the Activity	Date
1	Seminar on Investment in Stock Trading	22.08.2019
2	Workshop on Advanced Word	15.10.2019-
2		16.10.2019
3	Internships to students	NA
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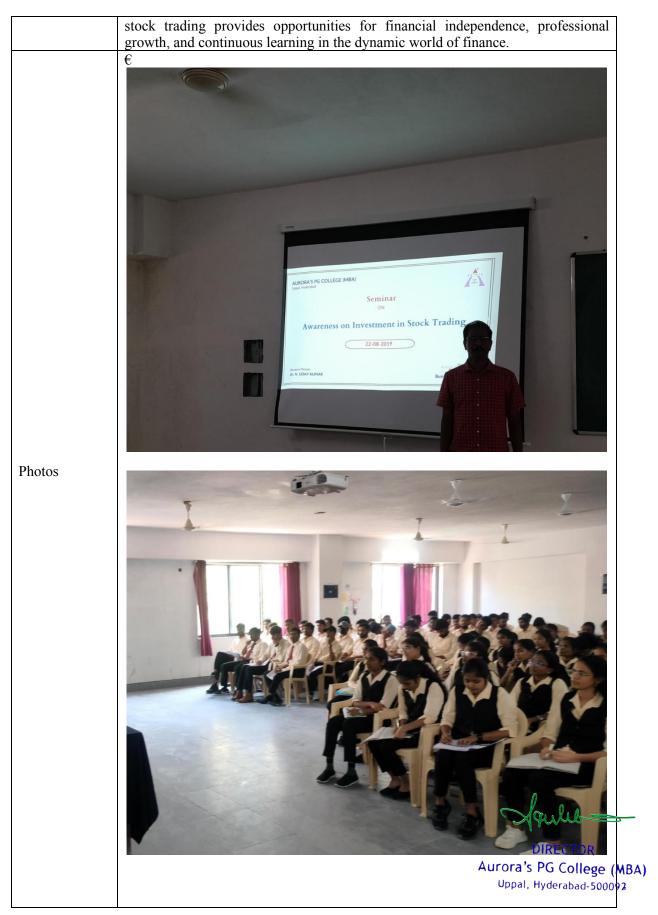
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Name of the Activity	Seminar on Investment in Stock Trading		
Type of Activity	Entrepreneurship and Self Employment Skills		
Date and Time of Activity	22/08/2019	11:00AM-12:30PM	
Details of Participants	Students from MBA and MCA		
Organizing Dept /Support System	Organised by Training and Placement Cell in collaboration with Best Insurance Services.		
	N. Uday Kumar (Data Analyst) is a distinguished expert in stock trading and investment strategies, renowned for his ability to demystify the complexities of the stock market. With a strong focus on building financial awareness and confidence, he has helped countless individuals take control of their financial futures and work toward achieving financial independence.		
Details of Resource Persons Details of Resource Persons Drawing on years of experience and a deep understanding of market Uday Kumar combines technical expertise with practical, actionable inst approach is designed to empower investors of all levels, from beginned experienced traders, by simplifying complex concepts and offering clean for success.			
	His proven track record of guiding individuals through the intricacies of stock trading has made him a trusted advisor in the field. Whether it's identifying investment opportunities, managing risk, or crafting a personalized investment plan, N. Uday Kumar ensures that his clients have the knowledge and tools they need to make confident, informed decisions.		
	In order to Bring the Awareness among post graduate students for thriving opportunities according to market changing environment. Aurora's PG college (MBA) held an Seminar on Investment in Stock Trading by N. Uday Kumar from Best Insurance Services a prominent stock analyst.		
	Employment in this field offers a structured environment with potential for high earnings, performance-based bonuses, and career advancement. Professional traders often work for investment banks, hedge funds, brokerage firms, or asset management companies, contributing to the financial health and growth of these organizations.		
Description	Stock trading allows individuals to operate independently, managing their own investments and strategies. Entrepreneurial traders have the flexibility to set their own schedules, pursue innovative trading strategies, and potentially achieve substantial financial gains. This path requires significant self-discipline, continuous learning, and risk management skills. Successful entrepreneurial traders can scale their operations, offering advisory services, launching hedge funds, or developing trading algorithms, thereby creating additional revenue streams.		
	Stock trading can serve both as a form of employment and a pathway to entrepreneurship, offering diverse opportunities for financial growth and professional development.		
	Both employment and entrepreneurial a challenges and rewards. Whether as a struct	venues in stock trading offer unique ctured career or an independent ventures	







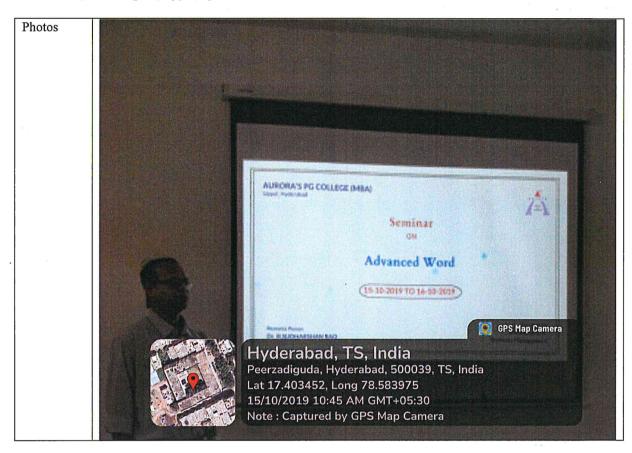
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Type of Activity	Trends in technology			
Date and Time of Activity	15/10/2019-16/10/2019	10:30Am-12:00Pm		
Details of Participants	Students from 1 st year MBA and MCA			
Organizing Dept /Support System	Department of MCA in collaboration with Best Insurance Services.			
Details of Resource	Dr. B. Sudharshan Rao is a highly skilled Data Analyst and technology expert specializing in the insurance services industry. With extensive experience in leveraging advanced technological solutions, he plays a key role in driving transformation across the sector. His expertise lies in developing innovative, customer-centric platforms that enhance the overall efficiency, personalization, and accessibility of insurance services.			
Persons	Dr. Rao's work focuses on harnessing the power of data analytics to optimize business processes, improve customer experiences, and enable insurers to offer more tailored and responsive solutions. By integrating cutting-edge technologies with data-driven insights, he helps insurance companies better manage risks, streamline operations, and deliver smarter, more personalized offerings to clients.			
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	The first day, participants delved into advanced formatting and layout techniques. They learned to utilize styles and themes for consistent and professional document presentation, and explored sophisticated layout options such as multi-column formatting and complex table designs. The session also covered the creation and application of custom templates, enabling attendees to standardize document formats and save time on repetitive tasks.			
Description	The second day focused on collaborative features and automation. Participants gained hands-on experience with Word's review tools, including track changes, comments, and version control, facilitating efficient document collaboration and feedback. The workshop also introduced advanced automation techniques, such as using macros to streamline repetitive tasks and customizing Word with specific fields and shortcuts.			
	applying learned skills to create polished, workshop, attendees had developed a deeper u	d in practical exercises and real-world scenarios, well-structured documents. By the end of the understanding of advanced Word functionalities, ty documents and collaborate effectively within		
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Ph.No. 040-27201451, Email:principal@apgcu.edu.in

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DIRECTOR Aurora's PG College (MBA) Uppal, Hyderabad-500092



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3. Internships to Students

S. No.	Hall Ticket Number	Name of the Student	Department
1	130319672021	JONNA KALYANI	MBA
2	130319672035	BAIRI LAVA KUMAR	MBA
3	130319672058	POTHUKANI ABHISHEK	MBA

Director DIRECTOR Aurora's PG College (MBA) Uppal, Hyderabad-500092





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Memorandum of Understanding

Ph.No. 040-27201451, Email:principal@apgcu.edu.in

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MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this 24th day of October 2018.

BETWEEN

Aurora's PG College(MBA), Uppal,1-118/10, Mallikarjuna Nagar, Peerzadiguda, Uppal, Hyderabad, Telangana - 500 092 **the First Party** represented herein by its Principal **Dr. P. Rajavardhan Reddy**(hereinafter referred as **'First Party'**, the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AND

BEST INSURANCE SERVICES, pent house Saraswathi Nilayam, Ramalayam Temple lane, Nagole, Hyderabad, Telangana 500068 **the Second Party**, and represented herein by Managing Director, **MR.V PREM KUMAR**, (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

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DIRECTOR Aurora's PG College (MBA) Uppal, Hyderabad-500092

WHEREAS:

A) First Party is a Higher Educational Institution named:

(I) Aurora's PG College (MBA), Uppal.

- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.
- E) **BEST INSURANCE SERVICES**, the Second Party is engaged in Business, Skill Development and R&D Services in the field of insurance and allied services.
- F) **BEST INSURANCE SERVICES**, the Second Party is promoted by Government of India established in 2015, located at H.NO.2-2-232/1 Pent house, Saraswathi Nilayam Ramalayam Temple lane, Nagole, Hyderabad, Telangana 500068.
 - a) **BEST INSURANCE SERVICES** H.NO.2-2-232/1 Pent house, Saraswathi Nilayam Ramalayam Temple lane, Nagole, Hyderabad, Telangana 500068,

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS: CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Aurora's PG College (MBA). The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

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DIRECTOR Aurora's PG College (MBA) Uppal, Hyderabad-500092

CLAUSE 2 SCOPE OF THE MOU

- 2.1 The budding graduates from the Aurora's PG College (MBA) could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 Curriculum Design: Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- Industrial Training & Visits: Industry and Institution interaction will give 2.3 an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.4 Internships and Placement of Students: Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs, as per AICTE internship Policy. The Second Party will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.
- Skill Development Programs: Second Party to train the students of First 2.5 Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- Guest Lectures: Second Party to extend the necessary support to deliver 2.6 guest lectures to the students of the First Party on the technology trends and in house requirements.
- 2.7 Faculty Development Programs: Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement.
- Both Parties to obtain all internal approvals, consents, permissions, and 2.8 licenses of whatsoever nature required for offering the Programs on the terms specified herein

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2.9 There is no financial commitment on the part of the Aurora PG College (MBA) Uppal, the First Party to take up any program mentioned in the DIRECTOR MOU. If there is any financial consideration, it will be dealt separately urora's PG College (MBA) Kurrer

Uppal, Hyderabad-500092

CLAUSE 3 INTELLECTUAL PROPERTY

3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppels or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to knowhow, inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4 VALIDITY

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **BEST INSURANCE SERVICE**, the Second Party, as the case may be, will take effective steps for implementation of this MU. Any act on the part of **BEST INSURANCE SERVICE**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that **First Party** and Second **Party** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

First Party

J. Hun June Second Party

Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Hyderabad.

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DIRECTOR Aurora's PG College (MBA) Uppal, Hyderabad-500092

AGREED:

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For Aurora's PG College(MBA), Uppal

(Signature) Dr. P Rajavardhan Reddy

For **BEST INSURANCE SERVICES**



(Signature) Mr.V. Prem kumar

Best Insurance Services Office: H.No.2-2-232/1, Pent House Saraswati Nilayam Ramalayam Temple Lane, Nagole, Hyd-500 068.

Aurora's PG College(MBA),Uppal	BEST INSURANCE SERVICES
1-118/10, Mallikarjuna Nagar, Peerzadiguda, Uppal, Hyderabad, Telangana Pin Code - 500 092	H.NO 2-2-232/1,Pent house, Saraswathi Nilayam , Ramalayam Temple lane , Nagole,Hyderabad,Telangana Pin code 500068
040-27201452	+91-9949995921
aurorauppal@gmail.com	Bestinsurance999@gmail.com
www.apgcu.edu.in	www.bestinsuranceservices.in

Rice Witness1: (Regina)

Witness3:

obland Witness2: Mr. Santhoph punch

Witness4:

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DIRECTOR Aurora's PG College (MBA) Uppal, Hyderabad-500092